



MundoVino, a Member of The Winebow Group, Expands Portfolio with Top Producers from Spain and Portugal

Richmond, VA – December 10, 2015 – MundoVino, a member of The Winebow Group and a leading U.S. importer of wines from Argentina, Chile, Spain, Portugal and beyond, is pleased to announce the addition of acclaimed Spanish and Portuguese producers to its portfolio. These producers join a collection whose reputation continues to grow with its focus on family-owned properties and winemakers who are dedicated to innovation, quality and producing wines that truly reflect their regions.

New to MundoVino's Spanish offerings: Benjamín Romeo's Bodega Contador (La Rioja) and Vins del Massis (DO Catalunya); La Guita (DO Manzanilla Sanlúcar de Barrameda); and Vinos Valtuille Pago de Valdoneje (DO Bierzo). Quinta de Chocapalha (VR Lisboa), M.O.B. (DOC Dão) and Quinta do Monte Xisto (DOC Douro) have been added to MundoVino's Portuguese portfolio.

"We are truly honored to represent these extraordinary producers in the U.S. market," said David Townsend, President and CEO of The Winebow Group. "MundoVino was established in 2014 with a mission to focus and specialize in designated countries by seeking out the finest properties from the most interesting growing regions. These Spanish and Portuguese producers make wines of great quality and distinct character that are outstanding examples of their respective areas and the exceptional talent behind them."

Bodega Contador was founded in 1995 by winemaker Benjamín Romeo who oversees every aspect of winemaking and whose rigorous attention to detail, from the vineyard to the forests where he sources the oak and cork, results in wines of great character. In a relatively short period of time, Bodega Contador has become one of the most respected wineries in La Rioja, a testament to Romeo's skill as a winemaker and the terroir from which he crafts his wines.

Vins del Massis was founded in 2006 by Belén Sánchez, Benjamín Romeo and Patxi Fernández in the dry landscape and calcareous cliffs of Catalonia near the Massis del Garraf. The winery focuses on local varieties Xarel·lo and Garnacha Blanca, sourced from single estate plots. La Guita was established in 1852 by Domingo Pérez Marín and is located in the town of Sanlúcar de Barrameda. It is the only Manzanilla produced exclusively from the Pago Miraflores vineyards around Sanlúcar, an area known for its white Albariza topsoils that lend the Manzanilla its distinctive character. Founded in 1999, Vinos Valtuille Pago de Valdoneje is a small winery in Bierzo owned by the García Alba family who plant Mencía in small plots on clay slopes and hand harvest the grapes from vines whose average age is 90 years old.

These producers enhance an already impressive collection of Spanish properties that includes Juvé & Camps (DO Cava) and three members of the prestigious Grandes Pagos de España association: Marqués de Griñón (DO de Pago Dominio de Valdepeña), Bodegas Enrique Mendoza (DO Alicante) and Finca Valpiedra (DOCa Rioja), wineries that are dedicated to the group's mission to produce single estate wines that are reflective of their distinct soils and climates.

With the addition of these producers, MundoVino further extends the breadth of its regional offerings in a portfolio that includes: Ànima Negra (VdIT Mallorca), Castillo de Monjardín (DO Navarra), Convento San Francisco (DO Ribera del Duero), Emilio Hidalgo (DO Jerez), Licia and Finca de Arantei (DO Rías Baixas), Itsasmendi (DO Bizkaiko Txakolina), Finca Antigua (DO La Mancha), Finca Montepedroso (DO Rueda), Viña

Bujanda (DOCa Rioja), Viña Somoza (DO Valdeorras), Los Dos (DO Campo de Borja) and ¡buenas! (Vino de España).

Located just northwest of Lisbon, Quinta de Chocalha was originally acquired in the 1980s with its nearly abandoned 110 acres dating back to the 16th century. The Tavares da Silva family immediately began to replant and re-graft the vines with indigenous and international varietals. Winemaker Sandra Tavares draws from both traditional and modern winemaking influences to create wines that are fresh and elegant. Quinta do Monte Xisto was founded in 1993 by João Nicolau de Almeida who discovered a hill of schist on the left bank of the Douro River. A pioneer in vertical plantation in the Douro, de Almeida chose this method of planting as a way to accommodate the various levels of exposures and altitudes and permit a blending of warmer and cooler zones in the vineyards.

M.O.B., the name of which comes from the last initial of each founder, is a joint venture in the cool climate Dão region between three of Portugal's most prominent winemakers from the Douro: Jorge Moreira of Poeira, Francisco "Xito" Olazabal of Quinta do Vale Meão and Jorge Borges of Wine & Soul. The trio selected Quinta do Corujão which, at 500 meters, is in the elevated, easternmost Serra da Estrela district of Dão as their location to craft two elegant wines from the indigenous varietals of the region.

Quinta do Monte Xisto increases MundoVino's representation in the Douro region to four properties, including Duorum, Quinta do Passadouro and Wine & Soul. Quinta de Chocalha joins Quinta do Monte d'Oiro as the second property in the portfolio from VR Lisboa. Other producers in the collection include João Portugal Ramos (DOC Vinho Verde and VR Alentejo) and Quinta de Foz de Arouce (VR Beira Atlântico). M.O.B. is MundoVino's initial entry into the Dão region.

MundoVino's portfolio also includes: Bodega Catena Zapata, El Enemigo, Bodega Renacer, Tilia and High Note from Argentina; Cousiño-Macul, Leyda, TerraNoble and Root: 1 from Chile; Lidio Carraro from Brazil; and Clean Slate from Germany.

For more information about MundoVino and its portfolio, please visit thewinebowgroup.com.

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About MundoVino

MundoVino, a member of The Winebow Group, is a voyage of authentic taste and exceptional discovery that redefines the Old and New Worlds. With a portfolio that comprises a comprehensive collection of wineries reflecting the very best of Argentina, Chile, Spain, Portugal, and beyond, MundoVino represents some of the most iconic, family-owned properties in these areas, as well as a new generation of winemakers dedicated to innovation and quality. These producers craft vintages of true character that capture the unique essence of their terroirs, regions, and histories.