



Craft + Estate, a Member of The Winebow Group, Expands Portfolio with Nine Prominent Producers from Burgundy

Richmond, VA—February 21, 2017—Craft + Estate, a member of The Winebow Group, is pleased to announce that it is the exclusive U.S. importer of nine properties from Burgundy: Domaine Pierre Gelin, Domaine Jean Grivot, Domaine Tollot-Beaut, Domaine Xavier Monnot, Domaine Alain Chavy, Domaine Gagnard-Delagrange, Domaine Blain-Gagnard, Domaine Laurent Cognard, and Maison Joseph Burrier—Château de Beauregard.

Considered among the region's most esteemed properties, the wineries comprised the majority of the historic Burgundian portfolio of Chateau & Estates, which was founded in 1957. Today, the families behind these domaines span multiple generations and continue to uphold an unwavering commitment to quality and the land. As part of the agreement, Craft + Estate will acquire all existing inventory from the previous U.S. importer. The wineries will complement Craft + Estate's sole Burgundian property, Domaine Michel Magnien et Fils, which is based in the village of Morey-Saint-Denis.

"The rich heritage of these domaines and the unrivaled quality of this collection are very compelling," said Liz Mathews, Senior Vice President of Craft + Estate. "We are honored to carry this historic portfolio forward and represent these extraordinary growers. This addition is a unique opportunity and milestone for Craft + Estate, one that will put us on the map as a sought-after Burgundy importer, much like our position in Bordeaux."

"When I first met with The Winebow Group team, I was not only impressed with their business model and resources, but also with their passion for wine and their level of interest in our vineyards, farming methods and winemaking," said Etienne Grivot, the fifth generation owner who has been at the helm of Domaine Jean Grivot for 30 years. "Craft + Estate is committed to representing small, family-run estates and understands the dedication and history behind our wines and our land."

About the Properties:

Domaine Pierre Gelin, *Fixin*

Founded in 1925 by Pierre Gelin, this family-owned domaine includes two monopoles, Clos Napoléon 1er Cru Fixin and Clos de Meixville in Gevrey-Chambertin. Pierre's grandson, Pierre Emmanuel, has taken over the reins and is part of a new generation of young winemakers seeking a pure and honest expression of Pinot Noir.

Domaine Jean Grivot, *Vosne-Romanée*

Originally from the Jura, the Grivot family has been growing vines in Burgundy since the mid-17th century. Fifth generation owner, Etienne Grivot, runs the family estate of 15 hectares, which covers some of the most hallowed ground in the Côte de Nuits, including parcels of Echézeaux, Richebourg and Clos de Vougeot.

Domaine Tollot-Beaut, *Chorey-lès-Beaune*

François Tollot began planting vineyards in Burgundy five generations ago. Today, the domaine is run by Nathalie Tollot, together with cousins Olivier, Jean-Paul and other members of the Tollot family. The estate is comprised of 24 hectares spread throughout *regionals*, *villages*, and *premier crus* sites in Beaune, Savigny, Chorey and Aloxe-Corton, and three *grands crus* sites in Corton.

Domaine Xavier Monnot, *Meursault*

Winegrowing in Xavier Monnot's family dates back six generations. With plots stretching from Beaune to Maranges, Xavier took over his family's 17 hectares in 1994 and began replanting parcels with massal selections of old vines and updating the cellar with modern equipment under gravity flow.

Domaine Alain Chavy, *Puligny-Montrachet*

With over 200 years of family history in the village of Puligny-Montrachet, Alain and his brother worked with their father Gerard in the family domaine until his retirement in 1997. In 2003, the brothers parted ways and split the holdings. Alain owns 10.3 hectares of vineyards and makes a restrained style of Puligny, intended for long-term aging.

Domaine Gagnard-Delagrangue, *Chassagne-Montrachet*

Marie-Josèphe, widow of the legendary Jacques Gagnard, continues the legacy of this domaine together with her grandson Marc-Antonin Blain as winemaker. Marc-Antonin continues his grandfather's practice of natural farming and his philosophy of maximizing the first 24 hours in the winery, quickly pressing the grapes and placing the juice into barrel for spontaneous fermentation.

Domaine Blain-Gagnard, *Chassagne-Montrachet*

Domaine Blain-Gagnard was established in 1980 by husband and wife duo Jean-Marc Blain and Claudine Gagnard, daughter of Jacques Gagnard. Together they farm 8.3 hectares of vines with an unrivaled knowledge and passion for the complex geology and mineral composition of each site.

Domaine Laurent Cognard, *Côte Chalonnaise*

Even though the family name has been known for grape growing in the Côte Chalonnaise for decades, Laurent Cognard is the first family member to vinify wine. He tends to 7 hectares in the appellations of Mercurey, Pouilly Loché and Montagny, with his flagship wine being Montagny 1er Cru "Les Bassets."

Maison Joseph Burrier – Château de Beauregard, *Fuissé*

The genealogical roots of the Burrier family in Burgundy can be traced back to the 1500s, with family holdings, including the illustrious Château de Beauregard, for over six generations. The vineyards cover an impressive 43 hectares split between the appellations of Pouilly-Fuissé, Saint-Véran and Beaujolais.

About Craft + Estate

Craft + Estate offers a portfolio of fine wines, craft spirits and artisanal sake that is guided by the belief that quality is the result of passion, talent and terroir. Representing centuries-old producers, modern visionaries and a growing international community of artful distillers, Craft + Estate invites discovery and guarantees a memorable experience. For more information, please visit www.craftandestate.com

###